FOR THE 12 MONTH PERIOD OF Dec 1, 2029 through 12, 2024

Complete this worksheet continuously every time a vacuacy is filled		
Job Title: Sales Represenative	2 Date Filled: 6 13/24	
Job Title: General Manager	Date Filled: 7/25/29	
Job Title:	Date Filled:	
Job Title:		
Job Title:	_ Date Filled:	
Job Title:	Date Filled:	
Job Title:	_ Date Filled:	
Job Title:	_ Date Filled:	
Job Title:	_ Date Filled:	
Job Title:	Date Filled:	
Job Title:	_ Date Filled:	
Job Title:	_ Date Filled:	
Job Title:	_Date Filled:	
Job Title:	Date Filled:	
Job Title:	Date Filled:	
Job Title:		
2	*	

Place in station's local public file annually on the anniversary date of the renewal filing due date. Post on station's website, if applicable.

YEARLY TOTAL NUMBER OF INTERVIEWEES AND TOTAL NUMBER OF INTERVIEWEES REFFERED BY EACH RECRUITMENT SOURCE

Complete this worksheet on the anniversary date of the renewal filing due date using the Tally of Interviewee Sources for Each Full-Time Vacancy (Page 16)

Yearly Period Beginning December 2023 Ending Dovember 2024

Total Number of Persons Interviewed for Full-Time Vacancies:

Recruitment Source Name	Total Number of Interviewees
KNUT Radio	
Facebook Advertisinants	
Referrels	2
Senior Frie Event	
Seriar Friz Event Welk-In	

Place in station's local public file annually on the anniversary date of the

renewal filing due date. Post on station's website, if applicable.

TALLY OF INTERVIEWEE SOURCES FOR EACH FULL-TIME VACANCY

Complete this worksheet for each full-time vacancy.

Job Title for Vacancy: Coler Marger Date Vacancy Fill	led:_ 7/25/24
Recruitment Source	Number of Interviewees Referred by Source
Referreds	2
Referreds KNUS Redio	
4	

Use these forms for internal purposes only in order to determine the total number of interviewees, as well as the total number of interviewees referred by each recruitment source. Use the results to complete the "Yearly Total number of Interviewees and Total Number of Interviewees Referred by Each Recruitment source" sheet (Page 19)

Use this worksheet to compile Tally of Interviewee Sources For Each Full-Time Vacancy (Page 18).

Name of Interviewee/Hiree: M. Chell Head. The Date(s) of Interviewe(s):

Job Title of Vacancy: General Mage

Recruitment Referral Source:

Hired? YES _____ NO ____

If YES, Date of Hire: C | 25 | 24

Form Prepared By: Shear Mage _____ Date: 127 | 24

Use this worksheet to compile Tally of Interviewee Sources For Each Full-Time Vacancy (Page 18).

TALLY OF INTERVIEWEE SOURCES FOR EACH FULL-TIME VACANCY

Complete this worksheet for each full-time vacancy.

Job Title for Vacancy: Sales Representive Date Vacancy Filled: 6/13/24

Recruitment Source	Number of Interviewees Referred by Source
Social Media	
KNUTS Radio Free book Welk in Posters	1
Freebak	
welk in	1
Posters	
	,
	_

Use these forms for internal purposes only in order to determine the total number of interviewees, as well as the total number of interviewees referred by each recruitment source. Use the results to complete the "Yearly Total number of Interviewees and Total Number of Interviewees Referred by Each Recruitment source" sheet (Page 19)

Name of Interviewee/Hiree: _____ Zch__ Munce

Date(s) of Interview(s): ____(e/J/24)

Job Title of Vacancy: ____ Sales Rep

Recruitment Referral Source: ____ Redio Ads / Sobline

Hired? YES ____ NO ____

If YES, Date of Hire: ____(e/J/24)

Form Prepared By ____ Sharmon Mays ____ Date: 3/27/24

Use this worksheet to compile Tally of Interviewee Sources For Each Full-Time Vacancy (Page 18).

Complete this worksheet for every applicant interviewed for any full time vacancy.

Name of Interviewee/Hiree:
Date(s) of Interview(s): $1/25/24$
Job Title of Vacancy: Seles Rep
Recruitment Referral Source: Socre Medic
Hired? YES NO X
If YES, Date of Hire:
Form Prepared By: Date: Date:

Use this worksheet to compile Tally of Interviewee Sources For Each Full-Time Vacancy (Page 16).

Name of Interviewee/Hiree: Calvin Cals

Date(s) of Interview(s): 10|31|24

Job Title of Vacancy: Sales

Recruitment Referral Source: Lack in - Redis

Hired? YES NO X

If YES, Date of Hire:

Form Prepared By: Shaw Mays Date: 10|31|24

Use this worksheet to compile Tally of Interviewee Sources For Each Full-Time Vacancy (Page 18).

WEARE: HRIG!



KNUJAM/SAM 107.3 FM SALES REPRESENATIVE

Experience preferred, but not necessary!
Flexible schedule!

Email your Resume to: bob@knuj.net Or stop in and pick up an application today!

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SUMMARY DESCRIPTION OF SUPPLEMENTAL OUTREACH INITIATIVES

Complete this form to summarize the activities compiled on the Description of Supplemental Outreach Initiatives worksheets (page 16). Stations required to engage in four initiatives should use an additional sheet to include remaining initiatives.

2/4 YEAR PERIOD BEGINNING Dec , 2002SAND ENDING NOV. , 2002C
Specify First Initiative: 676 High School Coree Fri
Describe activities undertaken to fulfill that initiative:
But Bruce - General Mayer & Jim Bertels - Soley
Cathol the GFW Caree Fer on February 27 2024
In the High school sign for 8th grade through 12th grade
had booth , sheff there to ensur questions
Specify Second Initiative: P1 Plus Certificite of Completion
Describe activities undertaken to fulfill that initiative:
[Cli Hellman Completed the PI Plus trang
Series en Seplember, 2024

Place in the public file and post on the station's website annually on the anniversary of the renewal filing date.



PROGRESS REPORT

Session 3 2024

Participant
Participant Email

Elijah Hallman eli@knuj.net

Manager

Jake Weber

Manager Email

jake@ingstadmedia.com

	<u>Training Objective</u>	<u>Points</u>
	Coursework	170
	Course/exams completed (3 points per course)	
	Assignment 1	3
	What Does Your Boss Want From You?	
	Assignment 2	3
	Broadcast Scavenger Hunt	
	Assignment 3	2
	The Sales Cycle – Step One: Prospecting	
띮	Assignment 4	3
FINAL PROJEC	The Sales Cycle – The CNA	
Æ	Assignment 5	3
FIN	The Sales Cycle – The Proposal	
	Extra Credit	0
	The Branding Process, Goal Management, Other	
	Total Points Earned	184

P1 Plus Training Status

Certified with honors



P1 PLUS CERTIFICATE OF COMPLETION

THIS CERTIFICATE IS PROUDLY PRESENTED TO

Elijah Kallman

Minnesota Broadcasters Association

In Recognition of Outstanding Achievement In And Contribution to P1 Learning's P1 Plus: Entry Level Sales Training Program 2024.



